

# 2021 ANNUAL REPORT

Louisiana Restaurant Association Education Foundation

# MISSION STATEMENT

Established in 1995, the Louisiana Restaurant Association Education Foundation is a 501(c) (3) non-profit organization that exists to serve the public and restaurant industry – raising its image, enlightening individuals on career opportunities, and encouraging growth of the workforce are the cornerstones of the LRAEF's focus.

### The LRAEF pursues its mission three ways:

- 1. Management and culinary skill development
- 2. Workforce development
- 3. Scholarship programs

The LRA, through its nine statewide chapters, supports the LRAEF's mission and provides significant financial support to fund the organization and its efforts. Hundreds of students rely on the programs and career initiatives produced by the LRAEF. In addition to the LRA's support, partnerships are crucial to the success of these programs. The LRAEF is governed by its Board of Directors, comprised of volunteer industry leaders who provide guidance, oversight and strategic vision.

# **2021 LRAEF BOARD OF** DIRECTORS

Alan Guilbeau, President Ballard Brands

Craig Dennison. Vice Chair Fair Grounds Race Course & Slots

Jason Jones, Secretary/Treasurer

Matt Massey, Immediate Past Chair Raising Cane's Chicken Fingers

Bruce Attinger Walk-On's Sports Bistreaux

John Eastman Auto-Chlor System

Forrest Bethay III Triple B's Cajun Corner

Greg Reggio Taste Buds Management

Michael Carmouche Ecolab

Octavio Mantilla BRG Hospitality

Tammy Smitherman Heartland Payment Systems

Tony D'Angelo MMI Culinary

Scot Craig Katie's Restaurant & Bar / Francesca by Katie's

Michael Eastman, LRAEF Industry Representative Auto-Chlor System

Dr. Yvette Green, Academic Advisor UNO Kabacoff School of Hotel, Restaurant & Tourism Administration

# **2021 Revenue and Expenses**



In 2021, the LRAEF's revenue was impacted by the ongoing pandemic. Our increase in revenue was attributed to our LRA Chapters, who were again hosting fundraising events in support of the LRAEF, a Department of Labor Registered Youth Restaurant Apprenticeship Grant, and supplemental funds from the National Restaurant Association Education Foundation.

# **EXPENSES** \$ 391,923

- \$43,170 supported overhead costs for ProStart
- **\$36,984** was additionally distributed back to ProStart schools through the School Support Fund
- \$113,777 funded Apprenticeship Program
- **\$44,000** in scholarships was distributed to postsecondary schools as part of our LRAEF Scholars Program

### **Thanks to the LRA Chapters for their generosity!**

Baton Rouge Chapter	\$20,000
Bayou Chapter	\$2,500
CENLA Chapter	\$10,000
New Orleans Chapter	\$50,000
Total	\$82,500

#### Thanks to the LRA Staff for investing in our industry's future!

Through the Denim for Dollars Program, the LRA staff raised **\$1,895** in 2021. Denim for Dollars is a fundraising campaign for LRA staff members who can opt to donate \$1 a week to the LRAEF in order to participate in Blue Jean Fridays at the office.

## **2020-2021 DUISIANA** PROSTART PROGRAMS

ProStart is a high school culinary and management training curriculum, where students learn math and chemistry, leadership, presentation and communications skills – all tools vital for future success.

### 55 Programs Statewide With More Than 1,500 Students

Abbeville High School Academy of Our Lady Albany High School Alfred Bonnabel High School Ascension Parish ProStart Caddo Career and Technology Center Caldwell High School Castor High School Central High School Chalmette High School College Street T & I Vocational Center Covington High School Donaldsonville High School Denham Springs High School East Iberville High School East St. John High School Eunice Career and Technical Education Center Fontainebleau High School French Settlement High School Hammond High Magnet School

Istrouma High School Jefferson Davis Parish/ SOWELA Morgan Smith Jennings Campus Kenner Discovery High School Lafourche Parish Career Magnet Center Lakeshore High School Leesville High School Live Oak High School Louisiana School for the Deaf Mamou High School Mandeville High School Mansfield High School Morgan City High School Natchitoches High School Northeast High School Northshore High School Pearl River High School Plaquemine High School Rayne High School Red River High School



Saline High School Salmen High School Slidell High School Springfield High School St. Charles Satellite Center Sulphur High School Tara High School Terrebonne Career and Technical High School W. D. and Mary Baker Smith Career Center Walker High School Washington Career and Technical Education Center West Feliciana High School West Monroe High School West St. John High School Woodlawn High School Zachary High School

# **EMERIL LAGASSE** FOUNDATION

Donates Vlogging Kits to ProStart Classrooms for Virtual Learning

Over the course of the most recent school year, 100 percent of participating ProStart schools shifted to distance learning or hybrid classes a mix of in-person and virtual learning. The LRAEF had to immediately expand its programming to incorporate technology and respond to the constant challenges of bridging the gap between virtual and in-person learning.

The goal was to provide each ProStart classroom with a digital Zoom camera or vlogging kit so teachers could live stream, record instructions, and scan all demonstrations and curriculums to make virtual learning more accessible to students.

Thanks to a generous donation from the Emeril Lagasse Foundation, ProStart teachers across the state were provided with equipment to assist with virtual learning, including GoPro cameras and vlogging kits. Support was available to both confirmed programs and several curriculum-only programs.



### **Emeril Lagasse Foundation**



#### The following schools were recipients of grant funded equipment:

Abbeville High School Academy of Our Lady Albany High School Alfred Bonnabel High School Ascension Parish ProStart Caddo Career and Technology Center Caldwell High School Castor High School Central High School Chalmette High School College Street T & I Vocational Center Covington High School Denham Springs High School Donaldsonville High School East Iberville High School East Jefferson High School East St. John High School Eunice Career and Technical Education Center Fontainebleau High School

French Settlement High School Hammond High Magnet School Istrouma High School Jefferson Davis Parish/ SOWELA Morgan Smith Jennings Campus Kenner Discovery High School Lakeshore High School Lakeview High School Leesville High School Live Oak High School Louisiana School for the Deaf Mamou High School Mandeville High School Morgan City High School Natchitoches Central High School Northeast High School Northshore High School North Caddo High School Pearl River High School Plaquemine High School

Rayne High School Red River High School Saline High School Salmen High School Slidell High School Springfield High School St. Charles Satellite Center Sulphur High School Tara High School Terrebonne Career and Technical High School W. D. and Mary Baker Smith Career Center Walker High School Washington Career and Technical Education Center West Feliciana High School West Monroe High School West St. John High School Woodlawn High School Young Audiences Charter High School Zachary High School





# 2021 SCHOOL SUPPORT FUND

In fall 2021, the LRAEF donated \$25,500 to 25 schools across the state through its School Support Fund. The School Support Fund, which is funded through grants and donations, exists to provide financial support for ProStart schools areas where it's needed most.

The School Support Fund is open to all approved ProStart programs in need of additional financial support beyond limited state funding. Funds were used to finance field trips and industry interactions as well as to provide basic grocery supplies. The money was also used towards Louisiana ProStart Invitational preparation.

These funds were made possible through the NRAEF and J.P. Morgan Chase Foundation.

#### The following schools received this funding:

Ascension Parish ProStart Caddo Career and Technology Center Chalmette High School Denham Springs High School Eunice Career and Technical Education Center Fontainebleau High School Jefferson Davis Parish/ SOWELA Morgan Smith Jennings Campus Kenner Discovery High School Lafourche Parish School District Lakeshore High School Leesville High School Louisiana School for the Deaf Northeast High School Pearl River High School Plaquemine High School Mansfield High School Red River High School St. Charles Satellite Center Springfield High School Sulphur High School Tara High School W.D. and Mary Baker Smith Career Center Washington Career and Technical Education Center West St. John High School Woodlawn High School



# LRAEFSCHOLARS

In 2021, we awarded **\$44,000** through its LRAEF scholars program thanks to generous donations from the New Orleans Fair Grounds Race Course and Slots, Raising Cane's Chicken Fingers, and Louisiana Seafood. In total, **19** scholarships were awarded.

#### Jim Funk Scholarship funded by New Orleans Fair Grounds Race Course and Slots

**Jamie Warrick** Warren Easton High School University of Holy Cross

#### LRA Board Scholarship funded by Raising Cane's Chicken Fingers

**Morgan Boquet** Lakeshore High School Nicholls State University

Carmella Bosco Lakeshore High School Nicholls State University

Jason Danna Chalmette High School Nunez Community College

**Gaye Kramer** West Nassau Senior High School Delgado Community College

**Peyton Spurgeon** Buckeye High School Northwestern State University of Louisiana

Kacey Lyon Academy of Our lady Louisiana College

Abbey Warren Ruston High School Nicholls State University Angela Wilson Hahnville High School Northwestern State University of Louisiana

Brock Nichols Sulphur High School Nicholls State University

Zoe Foster Franklin Parish High School Nicholls State University

Kierra Linden Midland High School Northwestern State University of Louisiana

Savannah Flores Archbishop Chapelle High School University of New Orleans

Sarah Gassenberger Academy of Our Lady University of Holy Cross

Rebecca Gilson Fontainebleau High School Nicholls State University

#### Louisiana Seafood Scholarship funded by Louisiana Seafood Promotion & Marketing Board

Hunter Perk Edward Douglas White Catholic High School Nicholls State University

Rachael Jefferson Normal Community West High School Delgado Community College

> Emma Sedgebeer Fontainebleau High School Nicholls State University

Adelaide Spevrer Hahnville High School University of New Orleans



The Restaurant Youth Registered Apprenticeship Program (RYRA) grew significantly in 2021 via continued program awareness and the assembly of a dedicated group of employers, schools and non-profits fully committed to the program's objective. Together, all parties are working to build sustainable career pathways and strengthen the industry overall.

Multiple challenges were overcome including employers hobbled by staffing shortages and two pandemic surges. Most non-profit, pre-apprenticeship programs and schools remained virtual well into 2021, making it difficult or nearly impossible to connect with students/participants. By year end, strong participation commitments were secured from eight employers, two ProStart schools, and five non-profit partners. Efforts were focused on New Orleans, positioning pre-apprentices to be matched with employment opportunities heading into 2022.



# 2021 **BY THE** NUMBERS



Category	Number	Partners
Apprentices enrolled/served	3	Creole Bagelry, Windsor Court Hotel
Pre-apprentices enrolled/served	13	Café Reconcile, Liberty's Kitchen
Employer Partners	8	Creole Bagelry, Slidell Down South Hospitality, Baton Rouge Link Restaurant Group, New Orleans Lotus Bistro, New Orleans Taste Buds Management, Various QED Hospitality, New Orleans Wakin' Bakin', New Orleans Windsor Court Hotel, New Orleans
Pre-Apprenticeship Partners	7	Café Hope, Gretna Café Reconcile, New Orleans Liberty's Kitchen, New Orleans New Orleans Job Corps, New Orleans Chalmette High School, Chalmette Kenner Discovery Health Sciences Academy, Kenner New Orleans Career Center, New Orleans
Engagement/Recruitment Meetings	84	Employer Accelerator Sessions (17) Individual Employer Meetings (21) Pre-Apprenticeship (21) Post-Secondary (18) Local Workforce Agency (8)
State Advisory Board Meetings	11	No meeting in September due to Hurricane Ida
Job Fairs	6	Focus on New Orleans area

# **INNOVATIVE** NEW STRATEGIES

#### **Bridge Program**

In many cases, pre-apprentices coming out of non-profit training programs are not yet ready to be fully immersed in a full-time employment situation. To serve those individuals and help them further improve their readiness, a partnership with New Orleans-based restaurant Wakin' Bakin' was established, and a "bridge program" was created. The program aims to provide an additional 12 weeks of intensive on-the-job training, after which individuals will receive support with their transition into an apprenticeship with a local employer. This concept has not been implemented elsewhere. The NRAEF is excited about this alternative training model and has invested additional funds to help test the concept, which will serve 15 pre-apprentices in its first year.

### Fast Forward/Dual Enrollment

Chalmette High School, a ProStart partner, has also taken a leadership role in designing a dual enrollment program for pre-apprentices who will likely satisfy the requirements of the Louisiana Department of Education's Fast Forward Program. If approved by the state, a student at any Louisiana high school offering ProStart can opt into pre-apprenticeship as a junior, and through a partnership with a local community college, have all of their related training requirements (ServSafe, etc.) for the apprenticeship completed by the time they graduate high school. This track would also enable a pre-apprentice to earn the 800 hours of work experience needed to become a ManageFirst Professional by the time they graduate. This model will hopefully be embraced by ProStart schools across the state.

#### **Outreach/Promotion**

- Participation in six virtual job fairs
- Offered two apprenticeship-related presentations at the LRA Showcase in August
- Leveraged significant grant funding to launch an aggressive promotion and outreach campaign over the summer, shifting the narrative about the restaurant industry and highlighting opportunities for professional growth through apprenticeship. Geographic areas of focus were New Orleans. Baton Rouge, Lafayette. The results of the program included:

### **398,000** billboard plays

741,000 online media ad impressions

**54,000** WDSU ad impressions

**45,000** LinkedIn impressions

**77.000** YouTube video impressions, including

**44,000** completed plays

# Annual **Partners**

Raising Cane's Chicken Fingers ACME Oyster House Auto-Chlor System National Restaurant Association Educational Foundation Louisiana Restaurant Association **Emeril Lagasse Foundation** JP Morgan Chase Bank Foundation Sysco Fair Grounds Race Course & Slots Coca-Cola Bottling Company United Fore! Kids Foundation Crescent Crown Distributing



### \$25,000 & ABOVE

Raising Cane's Chicken Fingers

National Restaurant Association Educational Foundation

Louisiana Restaurant Association

### \$15,000 - \$24,999

ACME Oyster House Auto-Chlor System Conrad N. Hilton Foundation Emeril Lagasse Foundation

### \$10,000 - \$14,999

JP Morgan Chase Bank Foundation



# HONOR ROLL

### **\$5,000 - \$9,999**

Svsco

Fair Grounds Race Course and Slots Coca-Cola Bottling Company United Octavio Mantilla Tammy Smitherman

## **\$1 - \$4,999**

Scottie's Creole Cooking & Catering LRA Staff Fore! Kids Foundation Crescent Crown Distributing Authentic Title

# MEET OUR STAFF

### **LRA PRESIDENT & CEO**

STAN HARRIS sharris@lra.org

### **LRAEF EXECUTIVE DIRECTOR**

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### **LRAEF PROGRAM MANAGER**

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### **LRAEF COORDINATOR**

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